

**AN ANALYSIS OF ASSERTIVE UTTERANCE
IN DONALD TRUMP'S SPEECHES**

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By

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ABSTRACT

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This research deals with the Analysis of Assertive Utterances in Donald Trump's Speeches by used Kreidler Theory. The objective of this research were 1) to find out what the kinds of focuses assertive utterance which are found in Donald Trump's speeches, and 2) to derive the most dominant focus assertive utterance which are found in Donald Trump's speeches. Descriptive qualitative method was used in this research. The sources of the data were derived from Donald Trump's speeches transcript. In collecting the data, the researcher taking the speech videos from the Internet, downloading the speech transcript from the internet, watching the speech videos and listening to the assertive utterances that use in speech, identifying the assertive utterances of the speech, classifying kinds of focuses of assertive utterances, and making table to each sentence of assertive utterances. In analyzing the data, the researcher used theory proposed by Miles and Huberman that consist of three procedures: 1) Data Reduction, 2) Data Display, and 3) Drawing and Verifying Conclusion. The research shows that: 1) the kinds of focuses assertive utterance which are found in Donald Trump's speeches are: on information was 98 (41.35%), on truth-value of utterance was 74 (31.20%), on speaker's commitment or involvement in what is reported was 29 (12.25%), on manner of communicating was 19 (8.00%), on the nature of the message was 5 (2.10%), and focus on aspect was 12 (5.10%). And 2) the most dominant focus assertive utterance found in Donald Trump's speeches was focuses on information with 98 or 41.35%.

Keywords: Assertive Utterance, Kinds of Focuses Assertive Utterance, Kreidler Theory, and Donald Trump's Speeches.

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Hopefully the findings of this research are expected to be useful for those who read this thesis and interested to the topics. Finally, the researcher realizes that his thesis is still far from being perfect in spite of the fact he has done his best completing this work. Therefore, constructive criticism, comments, suggestions are welcomed for further improvement of this thesis.

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The Researcher

Sandi Yuda Perdana

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CHAPTER I

INTRODUCTION

A. The Background of the Study

In social relationship people need to communicate with other. To communicate with other people we use language. We use language for many purposes. We tell others what we know or think we know, we express our feeling, ask questions, make request, protest, criticize, insult, apologize, promise, thank, say hello and goodbye. Language seems to have as many different functions as there are occasions for using language, but for all the apparent diversity the basic uses of language are rather limited.

Yule (1996: 47) state that speech acts is action performed via utterances. An utterance is an act of speech or writing; it is a specific event, at a particular time and place and involving at least one person, the one who produces the utterance, but usually more than one person. Kreidler in his book *Introducing English Semantic* (1998: 183) state that speech acts differ in their purposes, whether they deal with real or potential fact, prospective or retrospective, in the role of speaker or addressee in these facts, and of course in felicity conditions. There are seven different kinds of utterances, or speech acts based on Kreidler: Assertive, Performative, Verdictive, Expressive, Directive, Commisive, Phatic.

Kreidler(1998: 183-184) states that in the assertive function speakers and writers use language to tell what they know or believe; assertive language is concerned with facts. The purpose is to inform. This is language concerned with knowledge, with cognition. It deals with data, what exists or existed, what is

happening or has happened. So, assertive utterances are either true or false, and generally they can be verified or falsified. Assertive utterance divided into two, there are indirect and direct assertive. Indirect assertive is when the speaker gives the same meaning of what someone says without repeating the exact words. Direct assertive is when the speaker said something by repeating the exact words, direct assertive utterance start with I or We and an assertive verb. Based on Kreidler (1998: 184-185), there are six focuses of assertive utterance: focus on information, focus on truth-value of utterance, focus on speaker's commitment or involvement in what is reported, focus on manner of communicating, focus on the nature of the message, and focus on aspect.

One of the evidences of sentence containing assertive utterances can be found in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York).

"In the 1940s we saved the world. The greatest generation beat back the Nazis and Japanese imperialists. Then we saved the world again. This time, from totalitarianism and communism. The Cold War lasted for decades but, guess what, we won and we won big. Democrats and Republicans working together got Mr. Gorbachev to heed the words of President Reagan, our great president, when he said, tear down this wall."

This sentence is produced in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York). The underlined sentence above belongs to indirect assertive utterances which focus on information. The speaker who hidden report that in the 1940s we (America) saved the world.

This research deals with assertive utterance in Donald Trump's speeches. The researcher has decided to observe the kinds of focuses assertive utterance because many people watching Donald Trump's speeches, but they don't

understand about the assertive utterance in the speeches, especially to understand the focuses assertive utterance in these speeches. Besides that, this topic never been discussed by other researcher of English department at University of Muhammadiyah Sumatera Utara. So, the researcher wants to do research about An Analysis of Assertive Utterances in Donald Trump's Speeches by used Kreidler Theory.

B. The Identification of the Problem

Based on the background of the study, the problem of the study:

1. The kinds of focuses assertive utterance which are found in Donald Trump's speeches.
2. The most dominant focus assertive utterance which are found in Donald Trump's speeches.

C. Scope and Limitation

The scope of this research was Speech act. The limitation of this research is assertive utterances which are found in Donald Trump's speeches based on Kreidler Theory.

D. The Formulation of the Problem

Based on the background of study above, research problem on this research can be formulated as follows:

1. What the kinds of focuses assertive utterance which are found in Donald Trump's speeches?

2. What the most dominant focus assertive utterance which are found in Donald Trump's speeches?

E. The Objective of the Study

The objectives of the study are:

1. To find out what the kinds of focuses assertive utterance which are found in Donald Trump's speeches.
2. To derive the most dominant focus assertive utterance which are found in Donald Trump's speeches.

F. The Significance of the Study

The researcher hopes this research can give more benefits either theoretically or practically.

a. Theoretically

1. To give the information about assertive utterance especially in the speeches of Donald Trump.
2. To used as references in learning activities.

b. Practically

1. For the readers, it is expected to give them clear information about assertive utterance in the speeches of Donald Trump.
2. For the other researchers, it is expected that the findings of the study will provide further information to those interest in similar research relate to this study.

CHAPTER II

REVIEW OF LITERATURE

A. Theoretical Framework

1. Speech Acts

1.1. The Definition of Speech Acts

In pragmatics, studying about speech act means study about utterances. In attempting to express them, people not only produce utterance containing grammatical structures of words and sentences, but also perform actions via the utterances. Actions performed via utterances are generally called speech acts (Yule, 1996: 47). Speech act are communicative acts performed through spoken or written use of language.

According to Kreidler (1998: 181) state that the English philosopher J.L. Austin pointed out, however, that much of our ordinary use of language is just as much asking question and giving commands as making statements, and even utterances that have the form of declarative sentences, such as “The meeting is called to order,” “This court is now in session,” “I nominate Patrick P. Pillsbury for secretary-treasurer” are not intended to be statements. Utterances like these are intended to ‘make things happen.’ We should not ask whether they are true or not but whether they work or not in accomplishing their purpose-in Austin’s terms, whether they are felicitous or not.

In every speech act we can distinguish three things, following Austin (1962). What is said, the utterance, can be called the locution. What speaker intends to communicate to the addressee is the illocution. The message that the addressee gets, his interpretation of what the speaker says, is the perlocution. If communication is successful, the illocution and perlocution are alike or nearly alike. Kreidler (1998: 181)

The difference between locutionary and illocutionary acts is sometimes referred to as, respectively, the difference between “saying” and “doing.” Thus, if I utter Leave, I am on one level producing an imperative sentence having a specific form (the base form of the verb with an implied you) and meaning (e.g. ‘depart’). This is the locutionary force of this utterance, what has thus far in this

chapter been referred to as being a component of grammar. Additionally, I have intentions when uttering this sentence; specifically I am using what is known as a directive to get someone to do something. This is the illocutionary force of the utterance. But utterances also have effects on the individuals to whom they are directed: uttering Leave may have the effect of actually causing an individual or individuals to leave, it may upset them, it may have no effect, etc. This is considered the perlocutionary force of the utterance. Meyer (2009:50).

1.2. The Kinds of Speech Acts

Kreidler (1998: 183), Speech act differ in their purposes, whether they deal with real or potential facts, prospective or retrospective, in the role of speaker or addressee in these facts, and of course in felicity conditions. There are seven kinds of speech acts based on Kreidler : Performative, Verdictive, Expressive, Directive, Commissive, Phatic and the last Assertive.

1.2.1. Performative Utterances

Speech acts that bring about the state of affairs they name are called performative. Performative utterances are valid if spoken by someone who's right to make them is accepted and in circumstances which are accepted as appropriate. The verbs include bet, declare, baptize, name, nominate, pronounce.

Example: 1. I bid three no-trump.

2. We accept your offer.

3. I declare this meeting adjourned.

Naturally there are strong limitations on what can be a performative utterance. First, the subject of the sentence must be I or we; "He declares this meeting adjourned" is not a performative utterance, as the term is used here. However, we need to distinguish between explicit and implicit performatives. "I declare this meeting adjourned" is an explicit performative; "This meeting is adjourned," if spoken by the same person, is an implicit one. Second, the verb must be in the present tense. And, perhaps most important, the speaker must be recognized as having the authority to make the statement and the circumstances

must be appropriate. “I pronounce you man and wife” and “I declare this a mistrial” are valid only if spoken by an appropriate person in socially determined situations. Thus many performatives take place in formal settings and are concerned with official acts.

1.2.2. Verdictive Utterances

Verdictives are speech acts in which the speaker makes an assessment or judgment about the acts of another, usually the addressee. These include ranking, assessing, appraising, condoning. Verdictive verbs include accuse, charge, excuse, thank in the explicit frame I... you of/for.....-ing. Since these utterances present the speaker’s assessment of the addressee’s previous action(s) or of what has befallen the addressee, they are retrospective.

- Example:
4. I accuse you of putting on airs.
 5. I congratulate you for performing so well.

1.2.3. Expressive Utterances

Whereas a verdictive utterance is about what the addressee has previously done, an expressive utterance springs from the previous actions—or failure to act—of the speaker, or perhaps the present result of those actions or failures. Expressive utterances are thus retrospective and speaker-involved. The most common expressive verbs (in this sense of ‘expressive’) are: acknowledge, admit, confess, deny, and apologize.

- Example:
6. We admit that we were mistaken.
 7. I apologize for having disturbed you.

1.2.4. Directive Utterances

Directive utterances are those in which the speaker tries to get the addressee to perform some act or refrain from performing an act. Thus a directive utterance has the pronoun you as actor, whether that word is actually present in the utterance or not.

A directive utterance is prospective; one cannot tell other people to do something in the past. Like other kinds of utterances, a directive utterance presupposes certain conditions in the addressee and in the context of situation. The utterance “Lift this 500-pound weight” is not felicitous if spoken to a person incapable of lifting 500 pounds, and “Close the door” is vapid if the only door in the vicinity is already closed. When the utterance can be carried out, the utterance is felicitous, and if not, it is infelicitous.

Three kinds of directive utterances can be recognized: commands, requests and suggestions. A command is effective only if the speaker has some degree of control over the actions of the addressee. A request is an expression of what the speaker wants the addressee to do or refrain from doing. A request does not assume the speaker’s control over the person addressed. Suggestions are the utterances we make to other persons to give our opinions as to what they should or should not do.

1.2.5. Commissive Utterances

Speech acts that commit a speaker to a course of action are called commissive utterances. These include promises, pledges, threats and vows. Commissive verbs are illustrated by agree, ask, offer, refuse, swear, all with following infinitives. They are prospective and concerned with the speaker’s commitment to future action.

A commissive predicate is one that can be used to commit oneself (or refuse to commit oneself) to some future action. The subject of the sentence is therefore most likely to be I or we. Further, the verb must be in the present tense and there is some addressee, whether the utterance shows it or not, since the speaker must be making a commitment to somebody.

1.2.6. Phatic Utterances

Phatic utterance is to establish rapport between members of the same society. Phatic language has a less obvious function than the six types discussed above but it is no less important. Phatic utterances include greetings, farewells, polite formulas such as “Thank you,” “You’re welcome,” “Excuse me” when these are not really verdictive or expressive.

2. Assertive Utterances

Kreidler (1998:183) states that in the assertive function speakers and writers use language to tell what they know or believe; assertive language is concerned with facts. The purpose is to inform. This is language concerned with knowledge, with cognition. It deals with data, what exists or existed, what is happening or has happened. So assertive utterances are either true or false, and generally they can be verified or falsified. Assertive utterance divided into two, there are indirect and direct assertive.

2.1. Indirect Assertive Utterance

Indirect assertive is when the speaker gives the same meaning of what someone says without repeating the exact words.

Example: 8. Most plastics are made from soy beans.

9. Cape Ann Lighthouse is a mile from the beach.

2.2. Direct Assertive Utterance

Direct assertive is when the speaker said something by repeating the exact words. Direct assertive utterance start with I or We and an Assertive verb.

Example: 10. We declare that most plastics are made from soy beans.

11. I can now announce that Cape Ann Lighthouse is ten miles from the beach.

2.3. The Focuses of Assertive Utterance

Based on Kreidler (1998: 184-185), there are six focuses of assertive utterance:

a. Focus on information

This assertive utterance is focus to give information about what the speaker know or believe. For instance: announce, declare, disclose, explain, express, indicate, mention, proclaim, relate, and report.

Example: 12. These are **the indicators of crisis**, subject to data and statistics.

The speaker who is hidden mentions the indicators of crisis, subject to data and statistics.

b. Focus on truth-value of utterance

This assertive utterance is focus with the truth-value of utterance about what the speaker know or believe. For instance: affirm, allege, assert, certify, concede, guarantee, swear, attest, bet, claim, contend, and maintain.

Example: 13. They are **serious** and they are **many**.

The speaker who is hidden claims that the challenges they face serious and many.

c. Focus on speaker's commitment or involvement in what is reported

This assertive utterance focus on speaker's commitment or involvement in what the speaker's reported. For instance: confide, deny, profess, and protest.

Example: 14. We've had **a president who dislikes our friends** and bows to our enemies, **something that we've never seen before** in the history of our country.

The speaker who is hidden protest that a president who dislikes our friends and bows to our enemies many, something that the speaker have never seen before.

d. Focus on manner of communicating

This assertive utterance, focus on manner of communicating of the speaker. For instance: emphasize, hint, imply, intimate, and stress.

Example: 15. America **cannot do** this alone.

The speaker who is hidden stresses that America cannot achieve the America better alone.

e. Focus on the nature of the message

This assertive utterance focus on the nature of the message, this focuses divided into three; dictate (a spoken message, written by another person), narrate recount (the utterance is a unified series of events), preach (the utterance has moral or ethical content).

Example: 16. This is the moment when **every nation in Europe must have the chance** to choose its own tomorrow free from the shadows of yesterday.

The speaker who is hidden dictates that every nation in Europe must have the chance to choose their own tomorrow.

f. Focus on aspect

This assertive utterance focus on aspect, this focuses divided into two; predict (the utterance is about possible future events), and recall (the utterance is about possible previous events).

Example: 17. Our challenges **may be** new.

The speaker predicts that the challenges which they found may be new.

3. Speech

Speech is the vocalized form of human communication. It is based upon the syntactic combination of lexical and names that are drawn from very large (usually about 1,000 different words) vocabularies. Each spoken word is created out of phonetic combination of a limited set of vowel and consonant speech sound units. These vocabularies, the syntax which structures them, and their sets of speech sound units differ, creating many thousands of different, and mutually unintelligible, human languages. Most human speakers are able to communicate in two or more of them, hence being polyglots. The vocal abilities that enable humans to produce speech also enable them to sing.

A gestural form of human communication exists for the deaf in the form of sign language. Speech in some cultures has become the basis of a written language, often one that differs in its vocabulary, syntax and phonetics from its associated spoken one, a situation called diglossia. In addition to its use in communication, it is suggested by some psychologists such as Vygotsky that speech is internally used in mental processes to enhance and organize cognition in the form of an interior monologue.

From definition above researcher can conclude that speech is one of the way to tell or to announce orally to many people to tell argument or to tell illustration about something. Speech commonly delivers by someone who gives orations and statements about something which is important and should be discussed.

4. Donald John Trump

Donald John Trump was born on June 14, 1946. Donald John Trump is an American real estate developer, television personality, business author, and

candidate for president of the United states in the 2016 presidential election. Donald John Trump is the chairman and president of The Trump Organization, and the founder of Trump Entertainment Resort. Trump's career, branding efforts, lifestyle and outspoken manner helped make him a celebrity, a status amplified by the success of his NBC reality show, The Apprentice.

Trump is a son of Fred Trump, a New York City real estate developer. He worked for his father's firm, Elizabeth Trump & Son, while attending the Wharton School of the University of Pennsylvania, and officially joined the company in 1968. In 1971, he was given control of the company, renaming it The Trump Organization. Trump remains a major figure in American real estate.

On June 16, 2015, Trump announced his candidacy for President of the United States at Trump Tower in New York City. In the speech, Trump drew attention to domestic issues such as illegal immigration, off shoring of American jobs, the U.S. national debt, and Islamic terrorism, which all remained large themes during the campaign. He also announced his campaign slogan, "Make America Great Again."

On November 8, 2016, Trump won the presidency with 306 electoral votes to Clinton's 232 votes. It is likely that Trump will receive a smaller share of the popular vote than Clinton and, if so, he will be the fifth person to become president without winning the popular vote. The current vote difference between Clinton and Trump is 2.86 million or 2.1 percentage points.

B. Previous Relevance Study

This study is not the only one study that focuses on sentence containing assertive utterance. There are some references of previous studies that give

inspiration to this study. Here are previous studies that deal with speech act analysis.

Meida (2016) studies about Performative utterance in *Muhammad The Messenger of Allah Biography*. This study deals with the analysis of performative utterance used in *Muhammad The Messenger of Allah Biography*. The objective of this study were 1) to find out the types of performative utterance used in *Muhammad The Messenger of Allah Biography*, and 2) to derive the dominant type of performative utterance used in *Muhammad The Messenger of Allah Biography*. Descriptive qualitative method was used in this study. Source of data was obtained from *Muhammad The Messenger of Allah Biography*, 50% of the 17 chapters was taken as the sample of data. In collecting the data, the researcher read *Muhammad The Messenger of Allah Biography*, underlined the performative utterance found in *Muhammad The Messenger of Allah Biography*, identified each type of performative utterance, and tabulated in list to find out the most dominant type of performative utterance. The data were analyzed in some steps: 1) classifying the data on the types of performative utterance, 2) describing the data on the types of performative utterance, 3) calculating the percentage of the types of performative utterance, 4) finding the dominant type of performative utterance by looking the most percentage and 5) drawing the conclusion of the data. The finding showed the occurrence five types of performative utterance in *Muhammad The Messenger of Allah Biography*, they were 45 verdictives or 45%, 23 exercitives or 23.5%, 17 commissives or 17.3%, 6 behabitives or 6.1%, 7 expositives or 7.1%. It meant that the dominant type of performative utterance in *Muhammad The Messenger of Allah Biography* verdictives.

Dasti (2014) studies about assertive speech act on sentences used in the speeches of Barack Obama. This research aimed at 1) describing the types of assertive speech act which are found in President Barack Obama in His Own Word e-book, 2) describing the illocutionary act of sentences found in President Barack Obama in His Own Word e-book. The data are the speeches of Barack Obama which collected in President Barack Obama in His Own Word e-book. The techniques of data collection is observation and documentation. The technique for analyzing data is descriptive analysis. The study shows that: 1) the focus of assertive utterances based on illocutionary act used in speeches Barack Obama are 27 (36%) focus on information, 34 (45,33%) focus on truth and value of utterance, 6 (8%) focus on manner of communicating, 1 (1,33%) focus on the nature of the message, and 7 (9,4%) focus on aspect. And the last is the illocutionary act of assertive utterance, the writer finds 3 motivating (4%), 2 predicting (2,67%), 25 persuading (34,66%), 8 requesting (10,67%), 11

threatening (14,67%), 9 warning (12%), 4 worrying (5,33%), 2 convincing (2,67%), 1 inviting (1,33%), 1 swearing (1,33%), 2 hoping (2,67%), 1 promising (1,33%), 2 guaranteeing (2,67%), and 3 influencing (4%).

C. The Conceptual Framework

An assertive is a speech act where speaker use language to tell what they know or believe either its true or false. An assertive in speech act has purpose to inform what they know or believe.

Speech is the vocalized form of human communication. It is based upon the syntactic combination of lexical and names that are drawn from very large (usually about 1,000 different words) vocabularies. Each spoken word is created out of phonetic combination of a limited set of vowel and consonant speech sound units.

Donald trump is president candidate of America. Donald trump often giving political speech to American as the campaign to be a president of America, that speeches contains the kinds of speech act, one of them is assertive speech. There are some examples of assertive speech act in his speech, “Iraq is in chaos, and ISIS is on the loose” and “ISIS has spread across the Middle East, and into the West”, etc.

In this research, the researcher will choose the speeches of Donald Trump as the tool for the researcher in searching the assertive utterance especially. Therefore, by learning assertive utterance, this research as a guide in studying speech acts, especially assertive utterance in English so it is easier to find out about the assertive utterance especially in speeches of Donald Trump.

CHAPTER III

METHOD OF RESEARCH

A. Research Design

In conducting this research, the researcher used qualitative documentary method. There are six of qualitative researches, but the researcher was chosen one of the types, namely descriptive research. The researcher used qualitative design to describe the focuses assertive utterances which are found in Donald Trump's speeches.

B. The Source of Data

As the source of data, the researcher downloaded the Donald Trump speech video and the transcript of his speech from internet. The sources of the data were derived from Donald Trump's speeches on event presidential campaign in 2016. There are three speeches that will be the source of data of this research, shown as follows:

1. Donald Trump's Foreign Policy Speech (April, 27 2016 in New York)
2. Donald Trump's G.O.P. Convention Speech (July, 22 2016 in Cleveland)
3. Donald Trump's Victory Speech (November, 09 2016 in New York)

C. The Technique of Collecting the Data

The data were collected from assertive utterances in the Speeches of Donald Trump which are needed to achieve the purpose of this research. The data were analyzed by using descriptive technique, through some steps. The steps are show as follows:

1. Taking the speech videos from the Internet.
2. Downloading the speech transcript from the internet.
3. Watching the speech videos and listening to the assertive utterances that use in speech.
4. Identifying the assertive utterances of the speech.

5. Classifying kinds of focuses of assertive utterances.
6. Making table to each sentence of assertive utterances.

D. The Technique of Data Analysis

In analyzing the data, the researcher used theory proposed by Miles and Huberman (2014) said that the qualitative data analysis consist of three procedures. The procedures of data will be analyzed based on the following steps:

1. Data Reduction

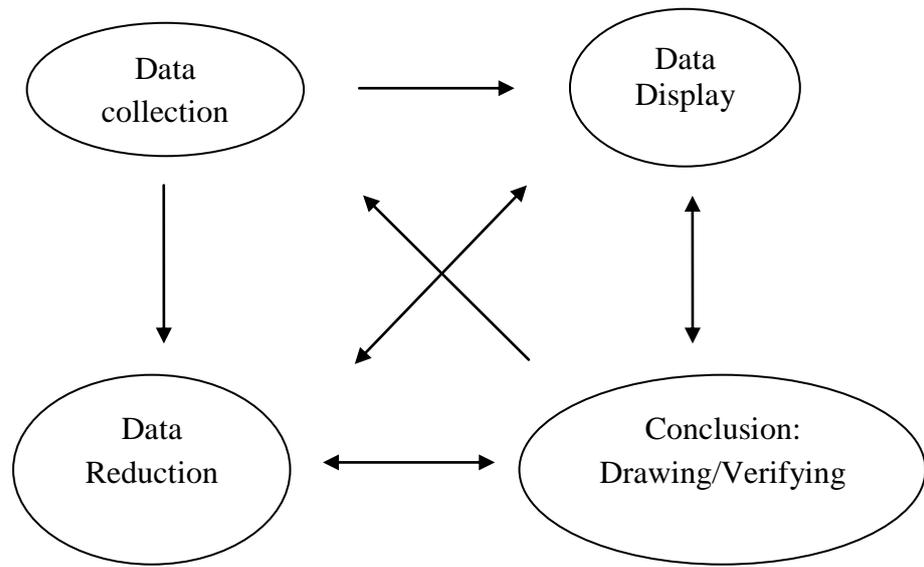
Data reduction means the process of sorting, focusing, identifying, simplifying, abstracting, and transforming of the data that are considered important. In the conducting research, the researcher will select data that will give valuable information in research; the data is chosen by identifying and classifying the kinds of figures of speech.

2. Data Display

Data display means the process to simplify the data in the form of sentences, narrative, or table. In displaying data, the researcher describes data by tabulating of the kinds of figures of speech into table.

3. Drawing and Verifying Conclusion

The last step after doing the data display is drawn of the conclusion and verification. It is used to describe all of the data, so that it would be came clearly. The conclusion can be able to answer the formulation of the problem that formulated from the beginning.



CHAPTER IV

DATA ANALYSIS AND FINDINGS

A. Data Collection

The data of this research were collected from the focuses assertive utterances which are found in Donald Trump's speeches transcript videos. The transcript of the speeches was derived from internet media, or from New York Times. The researcher collected total 237 Assertive Utterances in Donald Trump's Speeches. There are 100 utterances in Foreign Policy Speech, 122 utterances in G.O.P. Convention Speech, and 15 utterances in Donald Trump's Victory Speech.

Table 4.1

Data Collection

Speech	Kinds of Focuses Assertive Utterance						Note
	I	TU	SCI	MC	NM	A	
Foreign Policy Speech	34	38	12	11	2	3	100
G.O.P. Convention Speech	56	34	13	7	3	9	122
Victory Speech	8	2	4	1	0	0	15
Total	98	74	29	19	5	12	237

B. Data Analysis

1. The Kinds of Focuses Assertive Utterance

The researcher found six focuses of assertive utterances: on information, on truth-value of utterance, on speaker's commitment or involvement in what is reported, on manner of communicating, on the nature of the message, and focus on aspect.

1.1. Focus on information

This assertive utterance is focus to give information about what the speaker know or believe. For instance: announce, declare, disclose, explain, express, indicate, mention, proclaim, relate, and report. Based on the explanation about assertive utterance previously, from 237 assertive which has collected, there are 98 data has focus on information.

Table 4.2

Focus on Information

No	Sentence	Note
1.	I'd like to talk today about how to develop a new foreign policy direction for our country, one that replaces randomness with purpose, ideology with strategy, and chaos with peace. (FPS)	Mention
2.	In the 1940s we saved the world.(FPS)	Report
3.	The greatest generation beat back the Nazis and Japanese imperialists.(FPS)	Proclaim
4.	Then we saved the world again.(FPS)	Proclaim
5.	We went from mistakes in Iraq to Egypt to Libya, to President Obama's line in the sand in Syria.(FPS)	Relate

6.	Civil war, religious fanaticism, thousands of Americans and just killed be lives, lives, lives wasted.(FPS)	Relate
7.	Many trillions of dollars were lost as a result.(FPS)	Report
8.	Our manufacturing trade deficit with the world is now approaching \$1 trillion a year.(FPS)	Announce
9.	In NATO, for instance, only 4 of 28 other member countries besides America, are spending the minimum required 2 percent of GDP on defense.(FPS)	Indicate
10.	We have spent trillions of dollars over time on planes, missiles, ships, equipment, building up our military to provide a strong defense for Europe and Asia.(FPS)	Explain
11.	President Obama gutted our missile defense program and then abandoned our missile defense plans with Poland and the Czech Republic.(FPS)	Report
12.	Just a few days ago, Vice President Biden again criticized Israel, a force for justice and peace, for acting as an impatient peace area in the region. (FPS)	Report
13.	When President Obama landed in Cuba on Air Force One, no leader was there, nobody, to greet him. (FPS)	Report
14.	Our president has allowed China to continue its economic assault on American jobs and wealth, refusing to enforce trade deals and apply leverage on China necessary to rein in North Korea. (FPS)	Report
15.	One day, we're bombing Libya and getting rid of a dictator to foster democracy for civilians. (FPS)	Report
16.	The next day, we're watching the same civilians suffer while that country falls and absolutely falls apart. (FPS)	Report
17.	Our actions in Iraq, Libya and Syria have helped unleash ISIS, and	Express

	we're in a war against radical Islam, but President Obama won't even name the enemy, and unless you name the enemy, you will never ever solve the problem. (FPS)	
18.	After Secretary Clinton's failed intervention in Libya, Islamic terrorists in Benghazi took down our consulate and killed our ambassador and three brave Americans. (FPS)	Relate
19.	Our ambassador was murdered and our secretary of state misled the nation. And, by the way, she was not awake to take that call at 3 o'clock in the morning. (FPS)	Report
20.	There are scores of recent migrants inside our borders charged with terrorism. (FPS)	Mention
21.	Our active duty armed forces have shrunk from 2 million in 1991 to about 1.3 million today. (FPS)	Report
22.	The Navy has shrunk from over 500 ships to 272 ships during this same period of time. (FPS)	Report
23.	The Air Force is about one-third smaller than 1991. (FPS)	Mention
24.	Pilots flying B-52s in combat missions today. (FPS)	Report
25.	This includes 3D printing, artificial intelligence and cyber warfare. (FPS)	Mention
26.	Our embassies in Kenya and Tanzania — and this was a horrible time for us — were attacked and 17 brave sailors were killed on the U.S.S. Cole. (FPS)	Report
27.	After losing thousands of lives and spending trillions of dollars, we are	Explain

	in far worst shape in the Middle East than ever, ever before. (FPS)	
28.	Financial leverage and sanctions can be very, very persuasive, but we need to use them selectively and with total determination. (FPS)	Express
29.	However, unlike other candidates for the presidency, war and aggression will not be my first instinct. (FPS)	Announce
30.	These are my goals as president. (FPS)	Mention
31.	The nation-state remains the true foundation for happiness and harmony. (FPS)	Express
32.	They have been cleaned out. (FPS)	Report
33.	Their manufacturing is gone. (FPS)	Report
34.	They fire the people. (FPS)	Report
35.	The Democrats, on the other hand, received almost 20 percent fewer votes than they got eight years ago. (GCS)	Explain
36.	Our convention occurs at a moment of crisis for our nation. (GCS)	Express
37.	The attacks on our police, and the terrorism in our cities, threaten our very way of life. (GCS)	Express
38.	Many have witnessed this violence personally, some have even been its victims. (GCS)	Express
39.	The most basic duty of government is to defend the lives of its own citizens. (GCS)	Explain
40.	Homicides last year increased by 17 percent in America's 50 largest cities. (GCS)	Report
41.	In our nation's capital, killings have risen by 50 percent. (GCS)	Report

42.	They are up nearly 60 percent in nearby Baltimore. (GCS)	Report
43.	In the president's hometown of Chicago, more than 2,000 people have been the victims of shootings this year alone. (GCS)	Report
44.	And almost 4,000 have been killed in the Chicago area since he took office. (GCS)	Report
45.	The number of police officers killed in the line of duty has risen by almost 50 percent compared to this point last year. (GCS)	Report
46.	One such border-crosser was released and made his way to Nebraska. (GCS)	Report
47.	There, he ended the life of an innocent young girl named Sarah Root. (GCS)	Report
48.	She was 21 years old, and was killed the day after graduating from college with a 4.0 grade-point average. (GCS)	Report
49.	Her killer was then released a second time, and he is now a fugitive from the law. (GCS)	Report
50.	One more child to sacrifice on the altar of open borders. (GCS)	Express
51.	Nearly four in 10 African-American children are living in poverty, while 58 percent of African-American youth are not employed. (GCS)	Report
52.	Two million more Latinos are in poverty today than when President Obama took his oath of office less than eight years ago. (GCS)	Report
53.	Another 14 million people have left the work force entirely. (GCS)	Report
54.	Household incomes are down more than \$4,000 since the year 2000 — 16 years ago. (GCS)	Report

55.	Our trade deficit in goods reached nearly \$800 billion last year alone. (GCS)	Report
56.	President Obama has almost doubled our national debt to more than \$19 trillion, and growing. (GCS)	Report
57.	In 2009, pre-Hillary, ISIS was not even on the map. (GCS)	Disclose
58.	Libya is in ruins, and our ambassador and his staff were left helpless to die at the hands of savage killers. (GCS)	Report
59.	Egypt was turned over to the radical Muslim brotherhood, forcing the military to retake control. (GCS)	Report
60.	Iraq is in chaos. (GCS)	Report
61.	Iran is on the path to nuclear weapons. (GCS)	Report
62.	Syria is engulfed in a civil war and a refugee crisis that now threatens the West. (GCS)	Report
63.	This is the legacy of Hillary Clinton: death, destruction, terrorism and weakness. (GCS)	Mention
64.	I have visited the laid-off factory workers, and the communities crushed by our horrible and unfair trade deals. (GCS)	Report
65.	These are the forgotten men and women of our country. (GCS)	Express
66.	Three were killed, and three were badly injured. (GCS)	Report
67.	It's failed them in every way and on every level. (GCS)	Explain
68.	Once again, France is the victim of brutal Islamic terrorism. Men, women and children viciously mowed down. Lives ruined. Families ripped apart. A nation in mourning. (GCS)	Report

69.	Only weeks ago, in Orlando, Fla., 49 wonderful Americans were savagely murdered by an Islamic terrorist. (GCS)	Report
70.	This time, the terrorist targeted our L.G.B.T.Q. community. (GCS)	Report
71.	To protect us from terrorism, we need to focus on three things. (GCS)	Announce
72.	Recently I have said that NATO was obsolete, because it did not properly cover terror, and also, that many of the member countries were not paying their fair share. (GCS)	Express
73.	Decades of record immigration have produced lower wages and higher unemployment for our citizens, especially for African-American and Latino workers. (GCS)	Relate
74.	On Monday, we heard from three parents whose children were killed by illegal immigrants: Mary Ann Mendoza, Sabine Durden, and Jamiel Shaw. (GCS)	Report
75.	They are just three brave representatives of many thousands who have suffered so gravely. (GCS)	Express
76.	Of all my travels in this country, nothing has affected me more deeply than the time I have spent with the mothers and fathers who have lost their children to violence spilling across our border. (GCS)	Express
77.	These families have no special interests to represent them. (GCS)	Express
78.	There are no demonstrators to protest on their behalf. (GCS)	Disclose
79.	My plan is the exact opposite of the radical and dangerous immigration policy of Hillary Clinton. (GCS)	Announce
80.	Yet Hillary Clinton is proposing mass amnesty, mass immigration, and	Mention

	mass lawlessness. (GCS)	
81.	It begins with a new, fair trade policy that protects our jobs and stands up to countries that cheat. (GCS)	Indicate
82.	America has lost nearly one-third of its manufacturing jobs since 1997, following the enactment of disastrous trade deals supported by Bill and Hillary Clinton. (GCS)	Report
83.	She supported Nafta, and she supported China's entrance into the World Trade Organization — another one of her husband's colossal mistakes. (GCS)	Mention
84.	She supported the job-killing trade deal with South Korea. (GCS)	Express
85.	America is one of the highest-taxed nations in the world. (GCS)	Mention
86.	We are going to lift the restrictions on the production of American energy. (GCS)	Proclaim
87.	My opponent would rather protect bureaucrats than serve American children. (GCS)	Disclose
88.	My opponent wants to essentially abolish the Second Amendment. (GCS)	Report
89.	An amendment, pushed by Lyndon Johnson, many years ago, threatens religious institutions with a loss of their tax-exempt status if they openly advocate their political views. (GCS)	Report
90.	But now, my sole and exclusive mission is to go to work for our country — to go to work for you. (GCS)	Announce
91.	It's a movement comprised of Americans from all races, religions,	Declare

	backgrounds and beliefs who want and expect our government to serve the people, and serve the people it will. (VS)	
92.	I've spent my entire life and business looking at the untapped potential in projects and in people all over the world. (VS)	Express
93.	That is now what I want to do for our country. (VS)	Announce
94.	We have over 200 generals and admirals that have endorsed our campaign. (VS)	Mention
95.	We have 22 Congressional Medal of Honor recipients. (VS)	Mention
96.	We have just tremendous people. (VS)	Mention
97.	Our partnership with the RNC was so important to the success and what we've done. (VS)	Express
98.	And when I want to go and wave to a big group of people and they rip me down and put me back down on the seat. (VS)	Express

Note:

FPS :Foreign Policy Speech

GCS : G.O.P. Convention Speech

VS : Victory Speech.

There are some descriptions about some data about Focus on Information above:

“I'd like to talk today about how to develop a new foreign policy direction for **our country**, one that replaces randomness with **purpose, ideology with strategy, and chaos with peace.**” (1)

This sentence is produced in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden mention about how to develop a new foreign policy direction for our country, one that replaces randomness with purpose, ideology with strategy, and chaos with peace. This utterance is belongs to indirect assertive utterance.

"In the 1940s we saved the world." (2)

This sentence is produced in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden report that in the 1940s we (America) saved the world. This utterance is belongs to indirect assertive utterance.

"We went from mistakes in Iraq to Egypt to Libya, to President Obama's line in the sand in Syria." (5)

This sentence is produced in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden relates the Obama mistakes in Iraq to Egypt to Libya, to President Obama's line in the sand in Syria. This utterance is belongs to indirect assertive utterance.

"Our manufacturing trade deficit with the world is now approaching \$1 trillion a year." (8)

This sentence is produced in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden announces that manufacturing trade deficit with the world is now approaching \$1 trillion a year. This utterance is belongs to indirect assertive utterance.

“In NATO, for instance, only 4 of 28 other member countries besides America, are spending the minimum required 2 percent of GDP on defense.” (9)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden indicates that in NATO, only 4 of 28 other member countries besides America, are spending the minimum required 2 percent of GDP on defense. This utterance is belongs to indirect assertive utterance.

“The Democrats, on the other hand, received almost 20 percent fewer votes than they got eight years ago.” (35)

This sentence is produced in Donald Trump’s G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden explains about the Democrats received almost 20 percent fewer votes than they got eight years ago. This utterance is belongs to indirect assertive utterance.

“The attacks on our police, and the terrorism in our cities, threaten our very way of life.” (37)

This sentence is produced in Donald Trump’s G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden expresses that the attacks on our police, and the terrorism in our cities, threaten our very way of life. This utterance is belongs to indirect assertive utterance.

“In 2009, pre-Hillary, ISIS was not even on the map.” (57)

This sentence is produced in Donald Trump’s G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden discloses that in 2009, pre-

Hillary, ISIS was not even on the map. This utterance is belongs to indirect assertive utterance.

“We are **going to lift the restrictions on the production of American energy.**” (86)

This sentence is produced in Donald Trump’s G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden proclaims that we (Donald Trump) are going to lift the restrictions on the production of American energy. This utterance is belongs to indirect assertive utterance.

“It’s **a movement comprised of Americans** from all races, religions, backgrounds and beliefs who want and expect our government to serve the people, and serve the people it will.” (91)

This sentence is produced in Donald Trump’s Victory Speech (November, 09 2016 in New York). The speaker who hidden declare about a movement comprised of Americans from all races, religions, backgrounds and beliefs who want and expect our government to serve the people, and serve the people it will. This utterance is belongs to indirect assertive utterance.

1.2. Focus on truth-value of utterance

This assertive utterance is focus with the truth-value of utterance about what the speaker know or believe. For instance: affirm, allege, assert, certify, concede, guarantee, swear, attest, bet, claim, contend, and maintain. Based on the explanation about assertive utterance previously, from 237 assertive which has collected, there are 74 data has focus on truth-value of utterance.

Table 4.3

Focus on Truth-value of Utterance

No	Sentence	Note
1.	The Cold War lasted for decades but, guess what, we won and we won big. (FPS)	Claim
2.	We failed to develop a new vision for a new time. (FPS)	Contend
3.	They just kept coming and coming. (FPS)	Claim
4.	Each of these actions have helped to throw the region into chaos and gave ISIS the space it needs to grow and prosper. (FPS)	Attest
5.	We tore up what institutions they had and then were surprised at what we unleashed. (FPS)	Assert
6.	We're rebuilding other countries while weakening our own. (FPS)	Contend
7.	The countries we are defending must pay for the cost of this defense, and if not, the U.S. must be prepared to let these countries defend themselves. (FPS)	Affirm
8.	We have no choice. (FPS)	Attest
9.	The Iran deal, like so many of our worst agreements, is the result of not being willing to leave the table. (FPS)	Allege
10.	President Obama has not been a friend to Israel. (FPS)	Assert
11.	He has treated Iran with tender love and care and made it a great power. (FPS)	Contend
12.	Iran has, indeed, become a great, great power in just a very short period of time, because of what we've done. (FPS)	Assert
13.	Fourth, our rivals no longer respect us. (FPS)	Claim
14.	In fact, they're just as confused as our allies, but in an even bigger problem is they don't take us seriously anymore. (FPS)	Attest
15.	The truth is they don't respect us. (FPS)	Attest

16.	President Obama watches helplessly as North Korea increases its aggression and expands further and further with its nuclear reach. (FPS)	Contend
17.	We have the leverage. (FPS)	Claim
18.	We have the power over China, economic power, and people don't understand it. (FPS)	Claim
19.	The world is a different place. (FPS)	Contend
20.	We've made the Middle East more unstable and chaotic than ever before. (FPS)	Assert
21.	We left Christians subject to intense persecution and even genocide. (FPS)	Contend
22.	The struggle against radical Islam also takes place in our homeland. (FPS)	Assert
23.	For every case known to the public, there are dozens and dozens more. (FPS)	Claim
24.	Our nuclear weapons arsenal, our ultimate deterrent, has been allowed to atrophy and is desperately in need of modernization and renewal. (FPS)	Assert
25.	These planes are older than virtually everybody in this room. (FPS)	Assert
26.	It is the cheapest, single investment we can make. (FPS)	Contend
27.	Our veterans have not been treated fairly or justly. (FPS)	Contend
28.	We even had an opportunity to take out Osama bin Laden and we didn't do it. (FPS)	Assert

29.	Again, the worst attack on our country in its history. (FPS)	Claim
30.	Russia, for instance, has also seen the horror of Islamic terrorism. (FPS)	Contend
31.	China respects strength and by letting them take advantage of us economically, which they are doing like never before, we have lost all of their respect. (FPS)	Assert
32.	We have a massive trade deficit with China, a deficit that we have to find a way quickly, and I mean quickly, to balance. (FPS)	Claim
33.	A superpower understands that caution and restraint are really truly signs of strength. (FPS)	Affirm
34.	Too much destruction out there, too many destructive weapons. (FPS)	Contend
35.	The power of weaponry is the single biggest problem that we have today in the world. (FPS)	Claim
36.	No country has ever prospered that failed to put its own interests first. (FPS)	Claim
37.	They take advantage of the United States. (FPS)	Allege
38.	The world is most peaceful and most prosperous when America is strongest. (FPS)	Claim
39.	Decades of progress made in bringing down crime are now being reversed by this administration's rollback of criminal enforcement. (GCS)	Concede
40.	That's the largest increase in 25 years. (GCS)	Claim

41.	Nearly 180,000 illegal immigrants with criminal records, ordered deported from our country, are tonight roaming free to threaten peaceful citizens. (GCS)	Attest
42.	The number of new illegal immigrant families who have crossed the border so far this year already exceeds the entire total from 2015. (GCS)	Claim
43.	They are being released by the tens of thousands into our communities with no regard for the impact on public safety or resources. (GCS)	Assert
44.	The budget is no better. (GCS)	Contend
45.	Another humiliation came when President Obama drew a red line in Syria — and the whole world knew it meant nothing. (GCS)	Claim
46.	Libya was stable. (GCS)	Claim
47.	Egypt was peaceful. (GCS)	Claim
48.	Iraq was seeing a reduction in violence. (GCS)	Claim
49.	Iran was being choked by sanctions. Syria was under control. (GCS)	Claim
50.	After 15 years of wars in the Middle East, after trillions of dollars spent and thousands of lives lost, the situation is worse than it has ever been before. (GCS)	Assert
51.	A change in leadership is required to produce a change in outcomes. (GCS)	Affirm
52.	The most important difference between our plan and that of our	Claim

	opponents is that our plan will put America first. (GCS)	
53.	Big business, elite media and major donors are lining up behind the campaign of my opponent because they know she will keep our rigged system in place. (GCS)	Allege
54.	They are throwing money at her because they have total control over everything she does. She is their puppet, and they pull the strings. (GCS)	Allege
55.	I have embraced crying mothers who have lost their children because our politicians put their personal agendas before the national good. (GCS)	Assert
56.	They were just used to save her from facing justice for her terrible crimes. (GCS)	Contend
57.	America was shocked to its core when our police officers in Dallas were so brutally executed. (GCS)	Contend
58.	An attack on law enforcement is an attack on all Americans. (GCS)	Contend
59.	This administration has failed America's inner cities. (GCS)	Contend
60.	It's failed them on education. (GCS)	Assert
61.	It's failed them on jobs. (GCS)	Assert
62.	It's failed them on crime. (GCS)	Assert
63.	My opponent will never meet with them, or share in their pain. (GCS)	Allege
64.	I have a different vision for our workers. (GCS)	Claim

65.	I have made billions of dollars in business making deals — now I'm going to make our country rich again. (GCS)	Claim
66.	My opponent, on the other hand, has supported virtually every trade agreement that has been destroying our middle class. (GCS)	Assert
67.	That includes renegotiating Nafta to get a much better deal for America — and we'll walk away if we don't get the deal that we want. (GCS)	Assert
68.	Excessive regulation is costing our country as much as \$2 trillion a year, and we will end it. (GCS)	Guarantee
69.	With these new economic policies, trillions of dollars will start flowing into our country. (GCS)	Claim
70.	This new wealth will improve the quality of life for all Americans.	Bet
71.	My just-released Ten Point Plan has received tremendous veteran support. (GCS)	Claim
72.	I have had a truly great life in business. (GCS)	Claim
73.	We have a great economic plan. (VS)	Claim
74.	This political stuff is nasty and it's tough. (VS)	Assert

Note:

FPS : Foreign Policy Speech

GCS : G.O.P. Convention Speech

VS : Victory Speech.

There are some descriptions about some data about Focus on Truth-value of

Utterance above:

“The Cold War lasted for decades but, **guess what, we won and we won big.**” (1)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden claims that, we (America) won and we won big at the cold war. This utterance is belongs to indirect assertive utterance.

“**Each of these actions** have **helped to throw the region into chaos** and **gave ISIS the space** it needs to grow and prosper.” (4)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden attest that each of these actions have helped to throw the region into chaos and gave ISIS the space it needs to grow and prosper. This utterance is belongs to indirect assertive utterance.

“**We tore up** what **institutions they had** and then **were surprised** at **what we unleashed.**” (5)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden asserts that we (America) tore up what institutions they had and then were surprised at what we unleashed. This utterance is belongs to indirect assertive utterance.

“We’re **rebuilding other countries** while **weakening our own.**” (6)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden contend that we’re (American government) rebuilding other countries while weakening our own. This utterance is belongs to indirect assertive utterance.

“The countries we are defending **must pay for the cost** of this defense, and if not, the U.S. **must be prepared to let these countries defend themselves.**” (7)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden affirms that the countries we are defending must pay for the cost of this defense, and if not, the U.S. must be prepared to let these countries defend themselves. This utterance is belongs to indirect assertive utterance.

“The Iran deal, **like so many of our worst agreements**, is **the result of not being willing** to leave the table.” (9)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden allege that the Iran deal, like so many of our worst agreements, is the result of not being willing to leave the table. This utterance is belongs to indirect assertive utterance.

“**Decades of progress** made in **bringing down crime** are now **being reversed** by this administration’s **rollback of criminal** enforcement.” (39)

This sentence is produced in Donald Trump’s G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden concede that Decades of progress made in bringing down crime are now being reversed by this administration’s rollback of criminal enforcement. This utterance is belongs to indirect assertive utterance.

“Excessive regulation is costing our country as much as \$2 trillion a year, and **we will end it.**” (68)

This sentence is produced in Donald Trump’s G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden guarantee that we (Donald Trump administration if he as president) will end Excessive regulation that is costing our country as much as \$2 trillion a year. This utterance is belongs to indirect assertive utterance.

“This new wealth **will improve the quality of life** for all Americans.” (70)

This sentence is produced in Donald Trump’s G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden bet that, this new wealth will improve the quality of life for all Americans. This utterance is belongs to indirect assertive utterance.

1.3. Focus on speaker’s commitment or involvement in what is reported

This assertive utterance focus on speaker’s commitment or involvement in what the speaker’s reported. For instance: confide, deny, profess, and protest. Based on the explanation about assertive utterance previously, from 237 assertive which has collected, there are 29 data has focus on speaker’s commitment or involvement in what is reported.

Table 4.4

Focus on Speaker’s Commitment or Involvement in What is Reported

No	Sentence	Note
1.	Logic was replaced with foolishness and arrogance, which led	Protest

	to one foreign policy disaster after another. (FPS)	
2.	Our foreign policy is a complete and total disaster. No vision. No purpose. No direction. No strategy. (FPS)	Protest
3.	We've had a president who dislikes our friends and bows to our enemies, something that we've never seen before in the history of our country. (FPS)	Protest
4.	He negotiated a disastrous deal with Iran, and then we watched them ignore its terms even before the ink was dry. (FPS)	Protest
5.	Israel, our great friend and the one true democracy in the Middle East has been snubbed and criticized by an administration that lacks moral clarity. (FPS)	Protest
6.	He has even allowed China to steal government secrets with cyber attacks and engaged in industrial espionage against the United States and its companies. (FPS)	Protest
7.	We're a humanitarian nation, but the legacy of the Obama-Clinton interventions will be weakness, confusion and disarray, a mess. (FPS)	Protest
8.	The Russians and Chinese have rapidly expanded their military capability, but look at what's happened to us. (FPS)	Protest
9.	Our military is depleted and we're asking our generals and military leaders to worry about global warming. (FPS)	Protest
10.	Frankly, we spent more time on that than we did in stopping Al Qaeda. (FPS)	Confide

11.	I believe an easing of tensions and improved relations with Russia from a position of strength only is possible, absolutely possible. (FPS)	Confide
12.	Although not in government service, I was totally against the war in Iraq, very proudly, saying for many years that it would destabilize the Middle East. (FPS)	Deny
13.	But to this administration, their amazing daughter was just one more American life that wasn't worth protecting. (GCS)	Deny
14.	This was just prior to the signing of the Iran deal, which gave back to Iran \$150 billion and gave us nothing — it will go down in history as one of the worst deals ever negotiated. (GCS)	Protest
15.	But Hillary Clinton's legacy does not have to be America's legacy. (GCS)	Deny
16.	I have no patience for injustice, no tolerance for government incompetence, no sympathy for leaders who fail their citizens. (GCS)	Protest
17.	He is a man of character and accomplishment. (GCS)	Profess
18.	The irresponsible rhetoric of our president, who has used the pulpit of the presidency to divide us by race and color, has made America a more dangerous environment for everyone. (GCS)	Protest
19.	She proposes this despite the fact that there's no way to screen	Deny

	these refugees in order to find out who they are or where they come from. (GCS)	
20.	Remember, it was Bill Clinton who signed Nafta, one of the worst economic deals ever made by our country. Never again. (GCS)	Protest
21.	While Hillary Clinton plans a massive tax increase, I have proposed the largest tax reduction of any candidate who has run for president this year — Democrat or Republican. (GCS)	Deny
22.	My dad, Fred Trump, was the smartest and hardest-working man I ever knew. (GCS)	Profess
23.	She was strong, but also warm and fair-minded. (GCS)	Profess
24.	She was a truly great mother. (GCS)	Profess
25.	She was also one of the most honest and charitable people have ever known, and a great judge of character. (GCS)	Profess
26.	They've been so loyal, and I've gotten to know so many over this 18-month journey. (VS)	Profess
27.	Our veterans are incredible people. (VS)	Profess
28.	They're tough and they're smart and they're sharp, and I don't want to mess around with them, I can tell you. (VS)	Profess
29.	These are spectacular people, sometimes underappreciated unfortunately, but we appreciate them. (VS)	Profess

Note:

FPS : Foreign Policy Speech

GCS : G.O.P. Convention Speech

VS : Victory Speech.

There are some descriptions about some data about Focus on Speaker's Commitment or Involvement in What is Reported above:

"We've had a president who dislikes our friends and bows to our enemies, something that we've never seen before in the history of our country." (3)

This sentence is produced in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden protest President (Obama) who dislikes our friends and bows to our enemies. This utterance is belongs to indirect assertive utterance.

"Frankly, we spent more time on that than we did in stopping Al Qaeda." (10)

This sentence is produced in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden confide frankly, we (American Government) spent more time on that than we did in stopping Al Qaeda. This utterance is belongs to indirect assertive utterance.

"But to this administration, their amazing daughter was just one more American life that wasn't worth protecting." (13)

This sentence is produced in Donald Trump's G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden denies that to this administration (Obama), their amazing daughter was just one more American life that wasn't worth protecting. This utterance is belongs to indirect assertive utterance.

“Our veterans are **incredible people.**” (27)

“**They’re tough** and **they’re smart** and **they’re sharp**, and I don’t want to mess around with them, I can tell you.” (28)

This sentence is produced in Donald Trump’s Victory Speech (November, 09 2016 in New York). The speakers who hidden profess that our veterans are incredible people, they’re tough and they’re smart and they’re sharp. This utterance is belongs to indirect assertive utterance.

1.4. Focus on manner of communicating

This assertive utterance, focus on manner of communicating of the speaker. For instance: emphasize, hint, imply, intimate, and stress. Based on the explanation about assertive utterance previously, from 237 assertive which has collected, there are 19 data has focus on manner of communicating.

Table 4.5

Focus on Manner of Communicating

No	Sentence	Note
1.	A very special man and president. (FPS)	Intimate
2.	Iran cannot be allowed to have a nuclear weapon, cannot be allowed. Remember that, cannot be allowed to have a nuclear weapon. (FPS)	Emphasize
3.	All of the expense and all at the expense of Israel, our allies in the region and very importantly, the United States itself. (FPS)	Hint
4.	We’ve picked fights with our oldest friends, and now they’re starting to look elsewhere for help. Remember that. Not good. (FPS)	Imply
5.	Lives lost, massive moneys lost. (FPS)	Hint

6.	And now ISIS is making millions and millions of dollars a week selling Libya oil. (FPS)	Stress
7.	And you know what? We don't blockade, we don't bomb, we don't do anything about it. (FPS)	Emphasize
8.	There's no documentation. There's no paperwork. There's nothing. (FPS)	Stress
9.	A great country also takes care of its warriors. (FPS)	Emphasize
10.	In the Middle East our goals must be, and I mean must be, to defeat terrorists and promote regional stability, not radical change. (FPS)	Stress
11.	Our goal is peace and prosperity, not war and destruction. (FPS)	Emphasize
12.	It is finally time for a straightforward assessment of the state of our nation. (GCS)	Emphasize
13.	The problems we face now — poverty and violence at home, war and destruction abroad — will last only as long as we continue relying on the same politicians who created them. (GCS)	Stress
14.	People who work hard but no longer have a voice. (GCS)	Imply
15.	He is the right man for the job. (GCS)	Hint
16.	As usual, the United States has been picking up the cost. (GCS)	Emphasize
17.	My opponent, on the other hand, wants to put the great miners	Hint

	and steel workers of our country out of work — that will never happen when I am president. (GCS)	
18.	He was a guy most comfortable in the company of bricklayers, carpenters, and electricians and I have a lot of that in me also. (GCS)	Intimate
19.	The time I've spent with them during this campaign has been among my greatest honors.(VS)	Intimate

Note:

FPS :Foreign Policy Speech

GCS : G.O.P. Convention Speech

VS : Victory Speech.

There are some descriptions about some data about Focus on Manner of Communicating above:

“A **very special man** and president.” (1)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden intimate said that, (President Reagan) as a very special man and president. This utterance is belongs to indirect assertive utterance.

“Iran **cannot be allowed** to have a nuclear weapon, **cannot be allowed**.

Remember that, **cannot be allowed** to have a nuclear weapon.” (2)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden emphasizes that Iran cannot be allowed to have a nuclear weapon. This utterance is belongs to indirect assertive utterance.

“**All of the expense** and all at the expense of Israel, our allies in the region and very importantly, the United States itself.” (3)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden hint that, all of the expense and all at the expense of Israel, our allies in the region and very importantly, the United States itself. This utterance is belongs to indirect assertive utterance.

“We’ve **picked fights with our oldest friends**, and now **they’re starting to look elsewhere for help**. Remember that. Not good.” (4)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden implies that, we’ve picked fights with our oldest friends, and now they’re starting to look elsewhere for help. This utterance is belongs to indirect assertive utterance.

“And now ISIS is **making millions and millions of dollars** a week selling Libya oil.” (6)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden stresses that now ISIS is making millions and millions of dollars a week selling Libya oil. This utterance is belongs to indirect assertive utterance.

1.5. Focus on the nature of the message

This assertive utterance focus on the nature of the message, this focuses divided into three; dictate (a spoken message, written by another person), narrate recount (the utterance is a unified series of events), preach (the utterance has moral or ethical content). Based on the explanation about assertive utterance

previously, from 237 assertive which has collected, there are 5 data has focus on the nature of the message.

Table 4.6

Focus on the Nature of the Message

No	Sentence	Note
1.	Democrats and Republicans working together got Mr. Gorbachev to heed the words of President Reagan, our great president, when he said, tear down this wall. (FPS)	Narrate recount
2.	He supported the ouster of a friendly regime in Egypt that had a longstanding peace treaty with Israel, and then helped bring the Muslim Brotherhood to power in its place. (FPS)	Narrate recount
3.	There can be no prosperity without law and order. (GCS)	Preach
4.	Law officers have been shot or killed in recent days in Georgia, Missouri, Wisconsin, Kansas, Michigan and Tennessee. (GCS)	Narrate recount
5.	America is a nation of believers, dreamers, and strivers that is being led by a group of censors, critics and cynics. (GCS)	Preach

Note:

FPS : Foreign Policy Speech

GCS : G.O.P. Convention Speech

VS : Victory Speech.

There are some descriptions about some data about Focus on the Nature of

The Message above:

“Democrats and Republicans working together got Mr. Gorbachev to heed the words of President Reagan, our great president, when he said, tear down this wall.” (1)

This sentence is produced in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden narrate recount about Democrats and Republicans working together got Mr. Gorbachev to heed the words of President Reagan. This utterance is belongs to indirect assertive utterance.

“He **supported the ouster of a friendly regime in Egypt** that had a longstanding peace treaty with Israel, and then **helped bring the Muslim Brotherhood to power in its place.**” (2)

This sentence is produced in Donald Trump's Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden narrate recount about he (President Obama) that supported the ouster of a friendly regime in Egypt that had a longstanding peace treaty with Israel, and then helped bring the Muslim Brotherhood to power in its place. This utterance is belongs to indirect assertive utterance.

“There can be **no prosperity without law and order.**” (3)

This sentence is produced in Donald Trump's G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden preaches that there can be no prosperity without law and order. This utterance is belongs to indirect assertive utterance.

“America is **a nation of believers, dreamers, and strivers** that is being led by a group of censors, critics and cynics.” (5)

This sentence is produced in Donald Trump's G.O.P. Convention Speech (July, 22 2016 in Cleveland). The speaker who hidden preaches that, America is a

nation of believers, dreamers, and strivers that is being led by a group of censors, critics and cynics. This utterance is belongs to indirect assertive utterance.

1.6. Focus on aspect

This assertive utterance focus on aspect, this focuses divided into two; predict (the utterance is about possible future events), and recall (the utterance is about possible previous events). Based on the explanation about assertive utterance previously, from 237 assertive which has collected, there are 12 data has focus on aspect.

Table 4.7

Focus on Aspect

No	Sentence	Note
1.	History will not forget what he did. (FPS)	Predict
2.	All of this without even mentioning the humiliation of the United States with Iran's treatment of our ten captured sailors — so vividly I remember that day. (FPS)	Recall
3.	And then we got hit at the World Trade Center and the Pentagon. (FPS)	Recall
4.	We all remember the images of our sailors being forced to their knees by their Iranian captors at gunpoint. (GCS)	Recall
5.	Immediately after Dallas, we have seen continued threats and violence against our law enforcement officials. (GCS)	Recall
6.	On Sunday, more police were gunned down in Baton Rouge,	Recall

	La. (GCS)	
7.	By ending catch-and-release on the border, we will end the cycle of human smuggling and violence. (GCS)	Predict
8.	By enforcing the rules for the millions who overstay their visas, our laws will finally receive the respect they deserve. (GCS)	Predict
9.	On Jan. 20 of 2017, the day I take the oath of office, Americans will finally wake up in a country where the laws of the United States are enforced. (GCS)	Predict
10.	She has supported the Trans-Pacific Partnership — which will not only destroy our manufacturing, but it will make America subject to the rulings of foreign governments. (GCS)	Predict
11.	Reducing taxes will cause new companies and new jobs to come roaring back into our country. (GCS)	Predict
12.	This will produce more than \$20 trillion in job-creating economic activity over the next four decades. (GCS)	Predict

Note:

FPS : Foreign Policy Speech

GCS : G.O.P. Convention Speech

VS : Victory Speech.

There are some descriptions about some data about Focus on Aspect above:

“History **will not forget** what he did.” (1)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in New York). The speaker who hidden predicts that History will not forget what he did. This utterance is belongs to indirect assertive utterance.

“And **then we got hit** at the **World Trade Center** and the **Pentagon**.” (3)

This sentence is produced in Donald Trump’s Foreign Policy Speech (April, 27 2016 in new York). The speaker who hidden recall about previous events, that take place at the World Trade Center and the Pentagon. This utterance is belongs to indirect assertive utterance.

2. The most dominant focus assertive utterance

To find out the most dominant focus assertive utterance, the researcher was calculated the percentage each kind of assertive utterances focuses. Furthermore the result of the calculated were obtained and shown in the table 4.2 as the following:

Table 4.7
Data Percentage

No	Kinds of Focuses Assertive Utterance	Total Number	Percentage
1.	Focus on information	98	41.35%
2.	Focus on truth-value of utterance	74	31.20%
3.	Focus on speaker’s commitment or involvement in what is reported	29	12.25%
4.	Focus on manner of communicating	19	8.00%
5.	Focus on the nature of the message	5	2.10%
6.	Focus on aspect	12	5.10%
Total		237	100%

Based on the data percentage above, the most dominant focus assertive utterance was Focus on information with 98 utterances or 41.35%.

C. Research Finding

After analyzing all data, the finding of the research from analysis of focuses assertive utterances used in Donald Trump's Speeches can be presented as follows:

1. There were six kinds of focuses assertive utterance found in Donald Trump's speeches: on information, on truth-value of utterance, on speaker's commitment or involvement in what is reported, on manner of communicating, on the nature of the message, and focus on aspect. Total 237 focuses assertive utterance found in Donald Trump's speeches; on information was 98 (41.35%), on truth-value of utterance was 74 (31.20%), on speaker's commitment or involvement in what is reported was 29 (12.25%), on manner of communicating was 19 (8.00%), on the nature of the message was 5 (2.10%), and focus on aspect was 12 (5.10%).
2. The most dominant of focuses assertive utterance in Donald Trump's speeches was Focus on information; the total number was 98 or 41.35%.

CHAPTER V

CONCLUSION AND SUGGESTION

A. Conclusion

After analyzing the data of the focuses assertive utterances in Donald Trump's speeches, the researcher found that:

1. There were six kinds of focuses assertive utterance found in Donald Trump's speeches: on information, on truth-value of utterance, on speaker's commitment or involvement in what is reported, on manner of communicating, on the nature of the message, and focus on aspect. Total 237 focuses assertive utterance found in Donald Trump's speeches; on information was 98 (41.35%), on truth-value of utterance was 74 (31.20%), on speaker's commitment or involvement in what is reported was 29 (12.25%), on manner of communicating was 19 (8.00%), on the nature of the message was 5 (2.10%), and focus on aspect was 12 (5.10%).
2. The most dominant focus assertive utterance found in Donald Trump's speeches was focuses on information with 98 or 41.35%.

B. Suggestion

Referring to be the conclusion above, the following are written as the suggestion which useful for:

1. Students of English Department to learn more about how Assertive Utterance used in a speech.

2. Other writer who wanted to make as reference for further research to analyze the assertive utterance. This research could help the further writer to know and understand how the assertive utterance used in communication, especially in speeches.
3. This research is suggested the readers should learn the assertive utterance especially the kinds of focuses assertive utterance and can use it appropriately in daily life or to know the information that the speaker want to share.
4. This research is suggested for the readers to implement a way to use assertive utterance properly and correctly by studying the assertive utterance.

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APPENDICES

Data Analysis

No	Assertive Utterance	Kinds of Focuses Assertive Utterance						Note
		I	TU	SCI	MC	NM	A	
1.	I'd like to talk today about how to develop a new foreign policy direction for our country, one that replaces randomness with purpose, ideology with strategy, and chaos with peace.	√						Mention
2.	In the 1940s we saved the world.	√						Report
3.	The greatest generation beat back the Nazis and Japanese imperialists.	√						Proclaim
4.	Then we saved the world again.	√						Proclaim
5.	The Cold War lasted for decades but, guess what, we won and we won big.		√					Claim
6.	Democrats and Republicans working together got Mr. Gorbachev to heed the words of President Reagan, our great president, when he said, tear down this wall.					√		Narrate recount
7.	History will not forget what he did.						√	Predict
8.	A very special man and president.				√			Intimate
9.	We failed to develop a new vision for a new time.		√					Contend
10.	Logic was replaced with foolishness and arrogance, which led to one foreign policy disaster after another.			√				Protest
11.	They just kept coming and coming.		√					Claim

12.	We went from mistakes in Iraq to Egypt to Libya, to President Obama's line in the sand in Syria.	√					Relate
13.	Each of these actions have helped to throw the region into chaos and gave ISIS the space it needs to grow and prosper.		√				Attest
14.	We tore up what institutions they had and then were surprised at what we unleashed.		√				Assert
15.	Civil war, religious fanaticism, thousands of Americans and just killed be lives, lives, lives wasted.	√					Relate
16.	Many trillions of dollars were lost as a result.	√					Report
17.	Our foreign policy is a complete and total disaster. No vision. No purpose. No direction. No strategy.			√			Protest
18.	Our manufacturing trade deficit with the world is now approaching \$1 trillion a year.	√					Announce
19.	We're rebuilding other countries while weakening our own.		√				Contend
20.	In NATO, for instance, only 4 of 28 other member countries besides America, are spending the minimum required 2 percent of GDP on defense.	√					Indicate
21.	We have spent trillions of dollars over time on planes, missiles, ships, equipment, building up our military to provide a strong defense for Europe and Asia.	√					Explain
22.	The countries we are defending must pay for the cost of this defense, and if not, the U.S. must be prepared to let these countries defend themselves.		√				Affirm
23.	We have no choice.		√				Attest

24.	We've had a president who dislikes our friends and bows to our enemies, something that we've never seen before in the history of our country.			√				Protest
25.	He negotiated a disastrous deal with Iran, and then we watched them ignore its terms even before the ink was dry.			√				Protest
26.	Iran cannot be allowed to have a nuclear weapon, cannot be allowed. Remember that, cannot be allowed to have a nuclear weapon.				√			Emphasize
27.	All of this without even mentioning the humiliation of the United States with Iran's treatment of our ten captured sailors — so vividly I remember that day.						√	Recall
28.	The Iran deal, like so many of our worst agreements, is the result of not being willing to leave the table.		√					Allege
29.	President Obama gutted our missile defense program and then abandoned our missile defense plans with Poland and the Czech Republic.	√						Report
30.	He supported the ouster of a friendly regime in Egypt that had a longstanding peace treaty with Israel, and then helped bring the Muslim Brotherhood to power in its place.					√		Narrate recount
31.	Israel, our great friend and the one true democracy in the Middle East has been snubbed and criticized by an administration that lacks moral clarity.			√				Protest
32.	Just a few days ago, Vice President Biden again criticized Israel, a force for justice and peace, for acting as an impatient peace area in the region.	√						Report

33.	President Obama has not been a friend to Israel.	√					Assert
34.	He has treated Iran with tender love and care and made it a great power.	√					Contend
35.	Iran has, indeed, become a great, great power in just a very short period of time, because of what we've done.	√					Assert
36.	All of the expense and all at the expense of Israel, our allies in the region and very importantly, the United States itself.			√			Hint
37.	We've picked fights with our oldest friends, and now they're starting to look elsewhere for help. Remember that. Not good.			√			Imply
38.	Fourth, our rivals no longer respect us.	√					Claim
39.	In fact, they're just as confused as our allies, but in an even bigger problem is they don't take us seriously anymore.	√					Attest
40.	The truth is they don't respect us.	√					Attest
41.	When President Obama landed in Cuba on Air Force One, no leader was there, nobody, to greet him.	√					Report
42.	President Obama watches helplessly as North Korea increases its aggression and expands further and further with its nuclear reach.	√					Contend
43.	Our president has allowed China to continue its economic assault on American jobs and wealth, refusing to enforce trade deals and apply leverage on China necessary to rein in North Korea.	√					Report
44.	We have the leverage.	√					Claim
45.	We have the power over China, economic power, and people don't understand it.	√					Claim

46.	He has even allowed China to steal government secrets with cyber attacks and engaged in industrial espionage against the United States and its companies.			√				Protest
47.	One day, we're bombing Libya and getting rid of a dictator to foster democracy for civilians.	√						Report
48.	The next day, we're watching the same civilians suffer while that country falls and absolutely falls apart.	√						Report
49.	Lives lost, massive moneys lost.				√			Hint
50.	The world is a different place.		√					Contend
51.	We're a humanitarian nation, but the legacy of the Obama-Clinton interventions will be weakness, confusion and disarray, a mess.			√				Protest
52.	We've made the Middle East more unstable and chaotic than ever before.		√					Assert
53.	We left Christians subject to intense persecution and even genocide.		√					Contend
54.	Our actions in Iraq, Libya and Syria have helped unleash ISIS, and we're in a war against radical Islam, but President Obama won't even name the enemy, and unless you name the enemy, you will never ever solve the problem.	√						Express
55.	After Secretary Clinton's failed intervention in Libya, Islamic terrorists in Benghazi took down our consulate and killed our ambassador and three brave Americans.	√						Relate
56.	Our ambassador was murdered and our secretary of state misled the nation. And, by the way, she was not awake to take that call at 3 o'clock in the morning.	√						Report

57.	And now ISIS is making millions and millions of dollars a week selling Libya oil.			√			Stress
58.	And you know what? We don't blockade, we don't bomb, we don't do anything about it.			√			Emphasize
59.	The struggle against radical Islam also takes place in our homeland.	√					Assert
60.	There are scores of recent migrants inside our borders charged with terrorism.	√					Mention
61.	For every case known to the public, there are dozens and dozens more.	√					Claim
62.	There's no documentation. There's no paperwork. There's nothing.			√			Stress
63.	The Russians and Chinese have rapidly expanded their military capability, but look at what's happened to us.		√				Protest
64.	Our nuclear weapons arsenal, our ultimate deterrent, has been allowed to atrophy and is desperately in need of modernization and renewal.	√					Assert
65.	Our active duty armed forces have shrunk from 2 million in 1991 to about 1.3 million today.	√					Report
66.	The Navy has shrunk from over 500 ships to 272 ships during this same period of time.	√					Report
67.	The Air Force is about one-third smaller than 1991.	√					Mention
68.	Pilots flying B-52s in combat missions today.	√					Report
69.	These planes are older than virtually everybody in this room.	√					Assert
70.	Our military is depleted and we're asking our generals and military leaders to worry about global warming.		√				Protest
71.	It is the cheapest, single investment we can make.	√					contend

72.	This includes 3D printing, artificial intelligence and cyber warfare.	√					Mention
73.	A great country also takes care of its warriors.			√			Emphasize
74.	Our veterans have not been treated fairly or justly.	√					Contend
75.	Our embassies in Kenya and Tanzania — and this was a horrible time for us — were attacked and 17 brave sailors were killed on the U.S.S. Cole.	√					Report
76.	Frankly, we spent more time on that than we did in stopping Al Qaeda.		√				Confide
77.	We even had an opportunity to take out Osama bin Laden and we didn't do it.	√					Assert
78.	And then we got hit at the World Trade Center and the Pentagon.					√	Recall
79.	Again, the worst attack on our country in its history.	√					Claim
80.	In the Middle East our goals must be, and I mean must be, to defeat terrorists and promote regional stability, not radical change.			√			Stress
81.	Russia, for instance, has also seen the horror of Islamic terrorism.	√					Contend
82.	I believe an easing of tensions and improved relations with Russia from a position of strength only is possible, absolutely possible.		√				Confide
83.	China respects strength and by letting them take advantage of us economically, which they are doing like never before, we have lost all of their respect.	√					Assert
84.	We have a massive trade deficit with China, a deficit that we have to find a way quickly, and I mean quickly, to balance.	√					Claim

85.	Our goal is peace and prosperity, not war and destruction.				√			Emphasize
86.	After losing thousands of lives and spending trillions of dollars, we are in far worst shape in the Middle East than ever, ever before.	√						Explain
87.	Financial leverage and sanctions can be very, very persuasive, but we need to use them selectively and with total determination.	√						Express
88.	However, unlike other candidates for the presidency, war and aggression will not be my first instinct.	√						Announce
89.	A superpower understands that caution and restraint are really truly signs of strength.	√						Affirm
90.	Although not in government service, I was totally against the war in Iraq, very proudly, saying for many years that it would destabilize the Middle East.			√				Deny
91.	These are my goals as president.	√						Mention
92.	Too much destruction out there, too many destructive weapons.		√					Contend
93.	The power of weaponry is the single biggest problem that we have today in the world.		√					Claim
94.	No country has ever prospered that failed to put its own interests first.		√					Claim
95.	The nation-state remains the true foundation for happiness and harmony.	√						Express
96.	They have been cleaned out.	√						Report
97.	Their manufacturing is gone.	√						Report
98.	They fire the people.	√						Report
99.	They take advantage of the United States.		√					Allege

100.	The world is most peaceful and most prosperous when America is strongest.	√					Claim
101.	The Democrats, on the other hand, received almost 20 percent fewer votes than they got eight years ago.	√					Explain
102.	Our convention occurs at a moment of crisis for our nation.	√					Express
103.	The attacks on our police, and the terrorism in our cities, threaten our very way of life.	√					Express
104.	Many have witnessed this violence personally, some have even been its victims.	√					Express
105.	The most basic duty of government is to defend the lives of its own citizens.	√					Explain
106.	It is finally time for a straightforward assessment of the state of our nation.			√			Emphasize
107.	Decades of progress made in bringing down crime are now being reversed by this administration's rollback of criminal enforcement.	√					Concede
108.	Homicides last year increased by 17 percent in America's 50 largest cities.	√					Report
109.	That's the largest increase in 25 years.	√					Claim
110.	In our nation's capital, killings have risen by 50 percent.	√					Report
111.	They are up nearly 60 percent in nearby Baltimore.	√					Report
112.	In the president's hometown of Chicago, more than 2,000 people have been the victims of shootings this year alone.	√					Report
113.	And almost 4,000 have been killed in the Chicago area since he took office.	√					Report
114.	The number of police officers killed in the line of duty has risen by almost 50 percent	√					Report

	compared to this point last year.						
115.	Nearly 180,000 illegal immigrants with criminal records, ordered deported from our country, are tonight roaming free to threaten peaceful citizens.	√					Attest
116.	The number of new illegal immigrant families who have crossed the border so far this year already exceeds the entire total from 2015.	√					Claim
117.	They are being released by the tens of thousands into our communities with no regard for the impact on public safety or resources.	√					Assert
118.	One such border-crosser was released and made his way to Nebraska.	√					Report
119.	There, he ended the life of an innocent young girl named Sarah Root.	√					Report
120.	She was 21 years old, and was killed the day after graduating from college with a 4.0 grade-point average.	√					Report
121.	Her killer was then released a second time, and he is now a fugitive from the law.	√					Report
122.	But to this administration, their amazing daughter was just one more American life that wasn't worth protecting.		√				Deny
123.	One more child to sacrifice on the altar of open borders.	√					Express
124.	Nearly four in 10 African-American children are living in poverty, while 58 percent of African-American youth are not employed.	√					Report
125.	Two million more Latinos are in poverty today than when President Obama took his oath of office less than eight years ago.	√					Report

126.	Another 14 million people have left the work force entirely.	√					Report
127.	Household incomes are down more than \$4,000 since the year 2000 — 16 years ago.	√					Report
128.	Our trade deficit in goods reached nearly \$800 billion last year alone.	√					Report
129.	The budget is no better.		√				Contend
130.	President Obama has almost doubled our national debt to more than \$19 trillion, and growing.	√					Report
131.	We all remember the images of our sailors being forced to their knees by their Iranian captors at gunpoint.					√	Recall
132.	This was just prior to the signing of the Iran deal, which gave back to Iran \$150 billion and gave us nothing — it will go down in history as one of the worst deals ever negotiated.			√			Protest
133.	Another humiliation came when President Obama drew a red line in Syria — and the whole world knew it meant nothing.		√				Claim
134.	In 2009, pre-Hillary, ISIS was not even on the map.	√					Disclose
135.	Libya was stable.		√				Claim
136.	Egypt was peaceful.		√				Claim
137.	Iraq was seeing a reduction in violence.		√				Claim
138.	Iran was being choked by sanctions. Syria was under control.		√				Claim
139.	Libya is in ruins, and our ambassador and his staff were left helpless to die at the hands of savage killers.	√					Report
140.	Egypt was turned over to the radical Muslim brotherhood,	√					Report

	forcing the military to retake control.						
141.	Iraq is in chaos.	√					Report
142.	Iran is on the path to nuclear weapons.	√					Report
143.	Syria is engulfed in a civil war and a refugee crisis that now threatens the West.	√					Report
144.	After 15 years of wars in the Middle East, after trillions of dollars spent and thousands of lives lost, the situation is worse than it has ever been before.		√				Assert
145.	This is the legacy of Hillary Clinton: death, destruction, terrorism and weakness.	√					Mention
146.	But Hillary Clinton's legacy does not have to be America's legacy.			√			Deny
147.	The problems we face now — poverty and violence at home, war and destruction abroad — will last only as long as we continue relying on the same politicians who created them.				√		Stress
148.	A change in leadership is required to produce a change in outcomes.		√				Affirm
149.	The most important difference between our plan and that of our opponents is that our plan will put America first.		√				Claim
150.	There can be no prosperity without law and order.					√	Preach
151.	Big business, elite media and major donors are lining up behind the campaign of my opponent because they know she will keep our rigged system in place.		√				Allege
152.	They are throwing money at her because they have total control over everything she does. She is their puppet, and they pull the		√				Allege

	strings.						
153.	I have visited the laid-off factory workers, and the communities crushed by our horrible and unfair trade deals.	√					Report
154.	These are the forgotten men and women of our country.	√					Express
155.	People who work hard but no longer have a voice.			√			Imply
156.	I have embraced crying mothers who have lost their children because our politicians put their personal agendas before the national good.	√					Assert
157.	I have no patience for injustice, no tolerance for government incompetence, no sympathy for leaders who fail their citizens.		√				Protest
158.	They were just used to save her from facing justice for her terrible crimes.	√					Contend
159.	He is a man of character and accomplishment.		√				Profess
160.	He is the right man for the job.			√			Hint
161.	America was shocked to its core when our police officers in Dallas were so brutally executed.	√					Contend
162.	Immediately after Dallas, we have seen continued threats and violence against our law enforcement officials.					√	Recall
163.	Law officers have been shot or killed in recent days in Georgia, Missouri, Wisconsin, Kansas, Michigan and Tennessee.				√		Narrate recount
164.	On Sunday, more police were gunned down in Baton Rouge, La.					√	Recall
165.	Three were killed, and three were badly injured.	√					Report
166.	An attack on law enforcement is an attack on all Americans.	√					Contend

167.	The irresponsible rhetoric of our president, who has used the pulpit of the presidency to divide us by race and color, has made America a more dangerous environment for everyone.			√				Protest
168.	This administration has failed America's inner cities.	√						Contend
169.	It's failed them on education.	√						Assert
170.	It's failed them on jobs.	√						Assert
171.	It's failed them on crime.	√						Assert
172.	It's failed them in every way and on every level.	√						Explain
173.	Once again, France is the victim of brutal Islamic terrorism. Men, women and children viciously mowed down. Lives ruined. Families ripped apart. A nation in mourning.	√						Report
174.	Only weeks ago, in Orlando, Fla., 49 wonderful Americans were savagely murdered by an Islamic terrorist.	√						Report
175.	This time, the terrorist targeted our L.G.B.T.Q. community.	√						Report
176.	To protect us from terrorism, we need to focus on three things.	√						Announce
177.	Recently I have said that NATO was obsolete, because it did not properly cover terror, and also, that many of the member countries were not paying their fair share.	√						Express
178.	As usual, the United States has been picking up the cost.				√			Emphasize
179.	She proposes this despite the fact that there's no way to screen these refugees in order to find out who they are or where they come from.			√				Deny
180.	Decades of record immigration have produced lower wages and	√						Relate

	higher unemployment for our citizens, especially for African-American and Latino workers.						
181.	On Monday, we heard from three parents whose children were killed by illegal immigrants: Mary Ann Mendoza, Sabine Durden, and Jamiel Shaw.	√					Report
182.	They are just three brave representatives of many thousands who have suffered so gravely.	√					Express
183.	Of all my travels in this country, nothing has affected me more deeply than the time I have spent with the mothers and fathers who have lost their children to violence spilling across our border.	√					Express
184.	These families have no special interests to represent them.	√					Express
185.	There are no demonstrators to protest on their behalf.	√					Disclose
186.	My opponent will never meet with them, or share in their pain.		√				Allege
187.	By ending catch-and-release on the border, we will end the cycle of human smuggling and violence.					√	Predict
188.	By enforcing the rules for the millions who overstay their visas, our laws will finally receive the respect they deserve.					√	Predict
189.	On Jan. 20 of 2017, the day I take the oath of office, Americans will finally wake up in a country where the laws of the United States are enforced.					√	Predict
190.	My plan is the exact opposite of the radical and dangerous immigration policy of Hillary Clinton.	√					Announce
191.	Yet Hillary Clinton is proposing mass amnesty, mass	√					Mention

	immigration, and mass lawlessness.						
192.	I have a different vision for our workers.	√					Claim
193.	It begins with a new, fair trade policy that protects our jobs and stands up to countries that cheat.	√					Indicate
194.	I have made billions of dollars in business making deals — now I'm going to make our country rich again.	√					Claim
195.	America has lost nearly one-third of its manufacturing jobs since 1997, following the enactment of disastrous trade deals supported by Bill and Hillary Clinton.	√					Report
196.	Remember, it was Bill Clinton who signed Nafta, one of the worst economic deals ever made by our country. Never again.		√				Protest
197.	My opponent, on the other hand, has supported virtually every trade agreement that has been destroying our middle class.	√					Assert
198.	She supported Nafta, and she supported China's entrance into the World Trade Organization — another one of her husband's colossal mistakes.	√					Mention
199.	She supported the job-killing trade deal with South Korea.	√					Express
200.	She has supported the Trans-Pacific Partnership — which will not only destroy our manufacturing, but it will make America subject to the rulings of foreign governments.					√	Predict
201.	That includes renegotiating Nafta to get a much better deal for America — and we'll walk away if we don't get the deal that we want.	√					Assert
202.	While Hillary Clinton plans a massive tax increase, I have		√				Deny

	proposed the largest tax reduction of any candidate who has run for president this year — Democrat or Republican.						
203.	America is one of the highest-taxed nations in the world.	√					Mention
204.	Reducing taxes will cause new companies and new jobs to come roaring back into our country.					√	Predict
205.	Excessive regulation is costing our country as much as \$2 trillion a year, and we will end it.		√				Guarantee
206.	We are going to lift the restrictions on the production of American energy.	√					Proclaim
207.	This will produce more than \$20 trillion in job-creating economic activity over the next four decades.					√	Predict
208.	My opponent, on the other hand, wants to put the great miners and steel workers of our country out of work — that will never happen when I am president.				√		Hint
209.	With these new economic policies, trillions of dollars will start flowing into our country.		√				Claim
210.	This new wealth will improve the quality of life for all Americans.		√				Bet
211.	My opponent would rather protect bureaucrats than serve American children.	√					Disclose
212.	My just-released Ten Point Plan has received tremendous veteran support.		√				Claim
213.	My opponent wants to essentially abolish the Second Amendment.	√					Report
214.	An amendment, pushed by Lyndon Johnson, many years ago, threatens religious institutions with a loss of their tax-exempt status if they openly advocate their political views.	√					Report

215.	My dad, Fred Trump, was the smartest and hardest-working man I ever knew.			√				Profess
216.	He was a guy most comfortable in the company of bricklayers, carpenters, and electricians and I have a lot of that in me also.				√			Intimate
217.	She was strong, but also warm and fair-minded.			√				Profess
218.	She was a truly great mother.			√				Profess
219.	She was also one of the most honest and charitable people have ever known, and a great judge of character.			√				Profess
220.	I have had a truly great life in business.		√					Claim
221.	But now, my sole and exclusive mission is to go to work for our country — to go to work for you.	√						Announce
222.	America is a nation of believers, dreamers, and strivers that is being led by a group of censors, critics and cynics.						√	Preach
223.	It's a movement comprised of Americans from all races, religions, backgrounds and beliefs who want and expect our government to serve the people, and serve the people it will.	√						Declare
224.	I've spent my entire life and business looking at the untapped potential in projects and in people all over the world.	√						Express
225.	That is now what I want to do for our country.	√						Announce
226.	They've been so loyal, and I've gotten to know so many over this 18-month journey.			√				Profess
227.	The time I've spent with them during this campaign has been among my greatest honors.				√			Intimate
228.	Our veterans are incredible people.			√				Profess

229.	We have a great economic plan.		√					Claim
230.	This political stuff is nasty and it's tough.		√					Assert
231.	We have over 200 generals and admirals that have endorsed our campaign.	√						Mention
232.	We have 22 Congressional Medal of Honor recipients.	√						Mention
233.	We have just tremendous people.	√						Mention
234.	Our partnership with the RNC was so important to the success and what we've done.	√						Express
235.	They're tough and they're smart and they're sharp, and I don't want to mess around with them, I can tell you.			√				Profess
236.	And when I want to go and wave to a big group of people and they rip me down and put me back down on the seat.	√						Express
237.	These are spectacular people, sometimes underappreciated unfortunately, but we appreciate them.			√				Profess

Note:

I : Focus on information

TU : Focus on truth-value of utterance

SCI : Focus on speaker's commitment or involvement in what is reported

MC : Focus on manner of communicating

NM : Focus on the nature of the message

A : Focus on aspect

1-100 : Foreign Policy Speech

101-222 : G.O.P. Convention Speech

223-237 : Victory Speech.

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